

.2025

The most important rule is to play great defense, not great offense. Every day I assume every position I have is wrong. I know where my stop risk points are going to be.

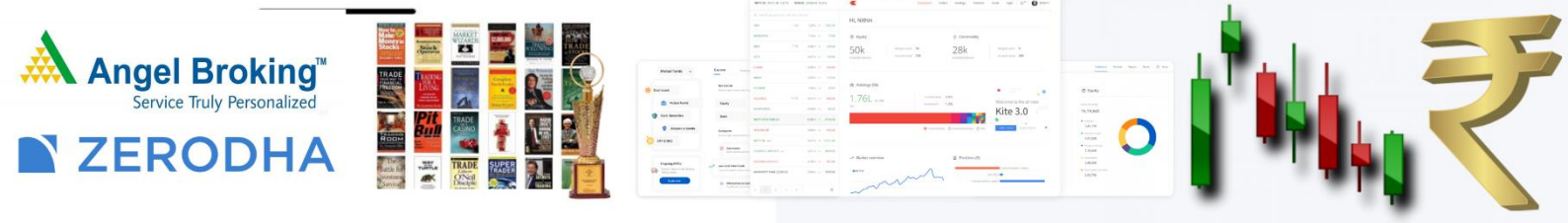
-Paul tudor Jones



# Learning Sharks

#1 STOCK MARKET INSTITUTE

## STOCK TRADING & INVESTING COURSES



### Institute Prospectus

[www.learningsharks.in](http://www.learningsharks.in)

Batch Date:  
Batch Time:

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# Module 1

TOP SELLER : CRASH COURSE

Fees: 16,500

**BEST ENTRY LEVEL FOR ALL BEGINNERS**

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## Topics Covered

### 1. Investment:

- What Is **Investment**?
- Inflation Protection Assets
- Primary Market: **IPO**, ASBA, Pricing Of IPO, Book Building Process
- History of Indian Stock Market
- What is the **Share Market**? Difference between Stock Market & Share Market?
- Market Segments
- Market Products
- Key Indicators of Security Market
- Market Participants: NSE, BSE, SEBI & BROKERS
- Market Capitalization: According to Size & According to Share Holding Pattern

### 2. Secondary Market

- Brokers and Sub Brokers
- Eligibility criteria
- **Broker**- Client Relations
- Trading System Users Hierarchy
- Depositories
- Clearing Members

#### Trading in the Stock Market

- Zerodha Kite/ Groww Tour
- Calculating Brokerage: Traditional Brokers Vs Discount Brokers
- Quantity Freeze & Circuit Breakers
- Order Conditions: GTT, IOC, Regular Order, AMO
- Order Types: Stop Loss order, Bracket Order, Cover Order, Trailing Stop Loss
- Price Time Priority, Order Matching, Bid-Ask Spread
- Transaction Cycle: Rolling Settlement

### 3. Fundamental Analysis

#### Introduction to fundamental analysis

- 1.1 What is the fundamental analysis?
- 1.2 Why is **fundamental analysis** relevant for investing?
- 1.3 So, does fundamental analysis work?
- 1.4 Steps in Fundamental Analysis
- 1.5 Difference between *technical* & *fundamental analysis*
- 1.6 Features & benefits of Fundamental analysis

#### Economy and Industry

Analysis of the Economy and the Industry

- Company Analysis •Interpretation of a company's financial statements (Balance Sheet, P&L, Cash Flow, etc.)
- Ratio Analysis (Multiple Ratios)
- Fund Flow Analysis
- Time Value of Money & Valuation of Equity
- How to evaluate events/news and data and co-relate the data for trading in stocks, currency, and commodities

## Top Down Approach

- Economic Analysis
- Industry Analysis
- Company analysis

## Understanding Financial Markets

- Where can one find financial statements?
- **Financial Statements**
- **Balance Sheet**
- **Income Statements**

## Industry Analysis

- Oil & Gas Sector
- Telecom Sector
- Power Sector
- Banking Sector
- IT Sector
- Metal Sector
- Paint Sector
- Cement Sector
- Real Estate Sector
- Automobile Sector
- Aviation Industry
- Pharma & FMCG Sector
- Gems & Jewellery Sector

## Company Analysis

- Promoters Holding
- Moving Average
- Market Cap
- P/E
- Book Value
- Volume
- DEBT
- Dividend

## **General Discussion on**

- How the Stock Market works
- History and Evolution of the Stock Market
- Insights into what our traders use and how they think while trading
- Different Stock Exchanges: [NSE](#) & [BSE](#)
- **Psychology**: Control your **Fear**, **anger** and **greed**
- Risk management: How to reduce losses
- Portfolio Management: Manage all Portfolio risk

- Money Management
- How the companies become Publicly Traded Company
- Different Order Types
- How to short sell in down going Market

## Practice & Doubt Clearing Session

# Module 2

Course: CRASH COURSE 2.0

Fees: 24,500

## MONEY SAVER ( BEST OF INTERMEDIATES )

### Crash Course Topics + Technical Analysis ( Primary Level )

#### INTRODUCTION TO TECHNICAL ANALYSIS

1. What is technical analysis: We discuss the scope and nature of TA and how it can be used by a trader.
2. Principles of Technical Analysis. We discuss the ground principles of TA keeping Dow Theory in mind.
3. Importance of Technical Analysis
4. Strengths and Weaknesses
5. Difference between fundamental analysis and technical analysis.

#### DOW THEORY

1. Market Trends: We define a trend and how to identify it. Also discuss Primary, secondary and minor trends.
2. Market Phases: We talk about Accumulation, Participation and Distribution.
3. Dow Theory Rules: discuss the rules and explain why they need to be followed.

#### SUPPORT AND RESISTANCE

1. Market Structure: Identification of the markets whether they are trending or rangebound.
2. Chart Patterns: Identification with significant patterns within the market structure and how they can be interpreted by locating support and resistance zones.
  - Channel Pattern
  - Support and Resistance
  - Heikin Ashi
  - Line Chart
3. Support Equals Resistance: Explain the psychology behind S&R and why it happens.
4. Trendlines: How to draw them on the charts and what it can do for a trader.

#### TECHNICAL INDICATORS

1. What are Indicators and Oscillators: Definition and how they can be used.
2. Scope of Indicators and Oscillators: strengths and weaknesses and correct interpretation.
3. Types of Indicators and Oscillators that will be discussed:
  1. DMA
  2. EMA

## RISK MANAGEMENT

1. RISK TO REWARD: How much should a trader risk for how much profit
2. Trade management: How can a trader scale their positions during a trade.

# Module 3

FULL COURSE- 3 Months

COMPLETE KNOWLEDGE

Course - Shark Trader Course

Fees: 32,500

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## 1. Basics of Stock Market

All topics of Crash Course

## 2. Fundamental Analysis

### Introduction to fundamental analysis

- 1.1 What is the fundamental analysis?
- 1.2 Why is **fundamental analysis** relevant for investing?
- 1.3 Efficient Market Hypothesis (**EMH**)
- 1.4 Arguments against EMH
- 1.5 So, does fundamental analysis work?
- 1.6 Steps in Fundamental Analysis
- 1.7 Difference between *technical & fundamental analysis*
- 1.8 Features & benefits of Fundamental analysis

### Economy and Industry

Analysis of the Economy and the Industry

- Company Analysis
- Interpretation of a company's financial statements (Balance Sheet, P&L, Cash Flow, etc.)
- Ratio Analysis (Multiple Ratios)
- Fund Flow Analysis
- Time Value of Money & Valuation of Equity
- Economic Value Add (EVA)
- How to evaluate events/news and data and co-relate the data for trading in stocks, currency, and commodities

### Revisiting Basics

- Concept of "**Time value of Money**"
- Interest Rates and Discount Factors
- Opportunity Cost
- Risk-free Rate
- Equity Risk
- Premium
- The Beta

## Top Down Approach

- Economic Analysis
- Industry Analysis
- Company analysis

## **Understanding Financial Markets**

- Where can one find financial statements?
- The Director's Report
- The Auditor's Report
- **Financial Statements**
- **Balance Sheet**
- **Income Statement**

## Economic Analysis

**PMI**, Unemployment Claims and Non Farm Employment  
New Homes Sales, Building Permits and Industrial Production  
PPI – Producer Price Index and CPI – Consumer Price Index  
Inventory and Retail Sales  
Crude Oil Inventory

## Global & Domestic Research including events

Government Budget  
Political events (including Election Results)  
Central Bank Meet (including Central Bank events)  
Wars or Terrorist Attacks  
Weather effects  
India VIX effect  
Rating agencies  
Controversies and Rumours  
Country Rating and Debt  
Insider Trading and Deals

## Industry Analysis

- Oil & Gas Sector
- Telecom Sector
- Power Sector
- Banking Sector
- IT Sector
- Metal Sector
- Paint Sector
- Cement Sector
- Real Estate Sector
- Automobile Sector
- Aviation Industry
- Pharma & FMCG Sector
- Gems & Jewellery Sector

## **Company Analysis**

- Open Interest
- Promoters Holding
- Moving Average
- Beta
- Market Cap

- P/E
- Book Value
- Price to Book Value
- Volume
- Management
- DEBT
- Profit Ratios
- Dividend
- Cash Flow
- EPS
- EBITDA
- & MORE

#### **Cash Flow Statement**

- Financial Statement Analysis and Forensic Accounting
- Comparative and Common-size Financial Statements
- Financial Ratio
- Cash Conversion Cycle
- & Case studies**

## **4. Technical Analysis**

### INTRODUCTION TO TECHNICAL ANALYSIS

1. Principles of Technical Analysis. We discuss the ground principles of TA keeping Dow Theory in mind.
2. Types of Charts: Line, Bar, candlesticks and other charts that are used for TA.
3. Importance of Technical Analysis
4. Strengths and Weaknesses
5. Difference between fundamental analysis and technical analysis.

### DOW THEORY

6. Market Trends: We define a trend and how to identify it. Also discuss Primary, secondary and minor trends.
7. Market Phases: We talk about Accumulation, Participation and Distribution.
8. Dow Theory Rules: discuss the rules and explain why they need to be followed.

### **SUPPORT AND RESISTANCE**

5. Market Structure: Identification of the markets whether they are trending or rangebound.
6. Chart Patterns: Identification with significant patterns within the market structure and how they can be interpreted by locating support and resistance zones.
  - Double Tops and bottoms
  - Head and Shoulders, straight and inverted
  - Cup and Handle, straight and inverted
  - Symmetrical Triangle, ascending and descending
  - Wedge, rising and falling
  - Flag and Pole
  - Bullish and Bearing Pennant

#### Other Important Patterns

7. Support Equals Resistance: Explain the psychology behind S&R and why it happens.
8. Trendlines: How to draw them on the charts and what it can do for a trader.



## **CANDLESTICKS**

1. Bullish Vs. Bearish: We explain how a candlestick is made.
2. Conventional Candlestick Patterns
  - Doji bullish and bearish
  - Hammer
  - Hanging Man
  - Shooting Star
  - Spinning tops
  - Marubozu bullish and bearish
  - Engulfing bullish and bearish
  - Harami bullish and bearish
  - Piercing bullish and bearish
  - Dark Cloud Cover
  - Tweezer tops and bottoms
  - Morning and Evening Star
  - Three white soldiers
  - Three black crows
  - Falling and Rising Three
3. Boring Vs. Explosive Vs. Rejection Candlesticks: Simplifying the candlestick patterns.
4. The Psychology behind: Preparing to use simplified candlestick patterns to understand price action.

## **TECHNICAL INDICATORS AND OSCILLATORS**

5. What are Indicators and Oscillators: Definition and how they can be used.
6. Scope of Indicators and Oscillators: strengths and weaknesses and correct interpretation.
7. Types of Indicators and Oscillators that will be discussed:
  0. Moving Averages
    1. Bollinger Bands
    2. Parabolic SAR
    3. VWAP
    4. Fibonacci Retracements and Extensions
    5. MACD
    6. RSI
    7. ADX
    8. ATR

## **PRICE ACTION**

1. What is Price Action: We define price action and explain how it can be used for maximum profit and minimum loss.
2. Candlesticks Reengineered: Using simplified candlestick patterns to find trade entries and exits.
3. S&R Reengineered: Observing Support and resistance as demand and supply zones.
4. Timeframes: To understand the location in terms of where the trend is by toggling through multiple timeframes. Like zooming in and out of a map.

## **RISK MANAGEMENT**

3. RISK TO REWARD: How much should a trader risk for how much profit
4. Trade management: How can a trader scale their positions during a trade



## TRADING PLAN

1. Read the charts to find possible opportunities.
2. Find signal on lower time frame
3. Apply entry and exit strategies
4. Finding confluence with indicators

## **5. Options and Futures - Derivatives**

### 1 Basics of Derivatives

- A. Basics of derivatives
- B. Evolution of derivatives
- C. Indian derivatives Market
- D. Market participants
- E. Types of derivatives market
- F. Significance of derivatives
- G. Various risk faced by the participants in derivatives

### 2. Understanding Index

- A. Introduction to Index
- B. Significance and economic purpose
- C. Types of Indices
- D. Attributes of an Index and concept of impact cost
- E. Index management
- F. Major Indices in India
- G. Applications of Index

## **5. Introduction to Forward**

- A. Introduction to Forwards
  - B. Payoff Charts for Futures contract
  - C. Futures pricing
  - D. Uses of futures
- Role of different players in futures market
  - Use of futures contract as an effective instrument for managing
  - Strategies for hedging, speculation and arbitrage in futures market

### Introduction to Options

- A. Basics of options
- B. Payoff Charts for Options
- C. Basics of options pricing and option Greeks

### Option Trading Strategies

- A. Option spreads and their payoff charts
- B. Straddle: market view and payoff charts
- C. Strangle: market view and payoff charts
- D. Covered Call: market view and
- E. Protective Put: market view and payoff charts
- F. Collar: market view and payoff charts
- G. Butterfly spread: market view and payoff charts

### Introduction to Trading Systems

- A. Trading Systems, corporate hierarchy, order types and conditions
- B. Selection criteria of Stock for trading

- C. Selection criteria of Index for trading
- D. Adjustments for Corporate Actions
- E. Position Limits
- F. Using daily newspapers to track futures and options

## 6. Psychology and risk management

- How the Power of the Masses Drives the Market
- The Madness of Crowds & Understanding Herd Behaviour
- The Consequences of Following the Herd
- Going Against the Crowd and Getting Out
- What Does Herding Behaviour and Mass Psychology Mean for Markets?
- How can one avoid becoming a victim of crowd madness?
- Understanding the Psychology of the Market
- *First in Line and Ready for Action*
- *Flexible and Open to Possibilities*
- *Be Flexible Enough to Stand Aside*
- *Peak Performance Trading*
- *Focused on the Trade & Concentrate On the Trade*
- *Knowing when to Fold*
- *Forward Thinking*
- *Market Frustration: Stay Calm; It's not Personal*
- *Building Up Frustration Tolerance*
- *Fear of Success: Is it relevant for Traders?*
- *Take Responsibility and Take Control*
- *The Mindset of a Professional Gambler*

And more

# Module 4

**PRO COURSE – 4 Months**

**NOTHING LEFT AFTER THIS ( ADVANCED COURSE )**

FULL COURSE - Shark Trader PRO

**Fees: 52,500**

## 1. Basics of Stock Market

All topics of Crash Course

## 2. Fundamental Analysis

All topics of Fundamental Course

## 3. Technical Analysis

All topics of Technical Course including

- Chart Patterns
- Indicators
- Candlesticks Patterns
- High Probability Strategies

## 4. Advanced Technical Analysis

1. **Market Mastery: Navigating the Present and Future**

- 2. Mastering the Mind: Unleashing Trading Psychology**
- 3. Bridging the Gaps: Unlocking Advanced Insights into Market Patterns**
- 4. Volume Vigilance: Harnessing the Power of Volume Analysis**
  - Detailed discussion on present market scenario and cues for trading in the upcoming week.
  - Trading Psychology and Behavioral Finance using all tenets of Dow Theory.
  - Gap Theory - Advanced perspective of 4 types of gap and Island Cluster Pattern
  - Volume Analysis using Volume based Technical Indicators
- 5. Stoploss Wizardry: ATR and the Art of Risk Management**
- 6. Drawing Tools Unleashed: Automation for Precision Trading**
- 7. Risk-Reward Wizard: Optimizing Long and Short Positions**
- 8. Chart Patterns Decoded: Advanced Western Chart Analysis**
- 9. Beyond the Basics: Exploring New Patterns and Price Formations**
  - Stoploss calculation using ATR and its usage in various trading setup
  - Automated Trendlines and Drawing Tools
  - Risk-Reward Ratio Calculation and Visual Assistance in Long and Short Position
  - Advanced Analysis of all Western Chart Patterns
  - Detailed Discussion on new patterns like Wedges, Diamonds, Rectangles, Triple Top and Bottom.
- 10. Bollinger Bands Unveiled: From Price Bands to Precision Trading**
- 11. Divergence Dynamics: Unraveling the Relationship Between Price and Indicators**
- 12. Divergence Unleashed: Spotting Strong and Moderate Signals**
- 13. Exit Strategies Revealed: Leveraging Technical Indicators for Trade Exits**
- 14. Volatility Chronicles: Understanding Mean, Deviation, and Bands**
  - Formation of Price Bands and true usage of
- 15. Bollinger Bands**
  - Impact of Divergences and Confirmations between Price and Leading Indicators
  - Strong and Moderate, Positive and Negative Divergences, Shift in Technical Indicator
  - Exit Strategies of Long and Short Trades using Technical Indicators
  - Impact of Volatility, Concept of Mean, Standard Deviation, Confidence Interval and INDIA VIX
- 16. MACD Mastery: Early Signals with the Histogram**
- 17. RSI Revelation: Advanced Techniques with RSI**
- 18. Stochastic Strategies: Fast and Slow for Intraday Trading**
- 19. Beyond the Basics: Exploring William %R and Other Indicators**
- 20. Convergence Vs. Divergence: Mastering the Art of Indicator Analysis**
  - Advanced Discussion on usage of MACD Indicator with Histogram for early signals
  - Advanced Discussion on usage of RSI Indicator with Divergences, RSI MA and RSI Bands
  - Advanced Discussion on various forms of the Stochastic Indicator specially for Intraday Trading
  - Advanced Discussion on William %R and other Technical Indicators
  - Convergences, Divergences and Crossovers in Technical Indicators
- 21. Zone Analysis Unlocked: Mastering Support and Resistance with Demand and Supply**
- 22. Candlestick Spotlight: Identifying Emerging Patterns in Real Time**
- 23. Fibonacci Wizardry: Unveiling Retracement Levels and the Golden Ratio**
- 24. Elliot Wave Enigma: Exploring the Future through Wave Theory**
- 25. Candlestick Chronicles**
- 26. Unveiling Pin Bars, Boring Candles, and Exciting Candles**
  - Support and Resistance mapping using Zone Analysis - Demand and Supply Zones
  - Identifying the emerging Japanese Candlestick Patterns on a real-time basis
  - Chart Retracement levels using Golden Ratio and the World of Fibonacci
  - Introduction to Elliot Wave Theory and forming broader perspective about the future
  - Price Action Prediction using Pin bars, Boring Candles and Exciting Candles
- 27. Real-World Insights: Chart Analysis for Practical Application**
  - Questions and Answers relating to the topics covered along with real charts

## **5. Forex**

### **5.1. What is Forex**

- A. Practice Demo Account
- B. Players in the forex market
- C. A forex chart
- D. Base and Quoted Currencies
- E. Bull & Bears
- F. Short Selling
- G. Forex Brokers
- H. Forex Market Hours
- I. Forex Basics

### **5.2. Forex Acronyms and jargon**

- A. Ask and Bid prices
- B. What is Spread?
- C. Pips and Points
- D. 5- Digit Quotations
- E. What is a Lot?
- F. What is Leverage?
- G. Equity and Margin
- H. What is a Take Profit?
- I. What is a stoploss?
- j. Order Types:
  - Buy, Sell, Sell Stop, Buy limit, Sell limit

### **5.3 Forex Analysis**

- A. Three main types of analysis
- B. Sentiment Analysis
- C. Fundamental Analysis

### **5.4 Fundamental Analysis**

- A. Reading the Economic Calendar
- B. US Major News
- C. A sample Strategy for the Trading Forex NEWS

### **5.5 Technical Analysis**

- A. Trends and Flats
- B. Support & Resistance Levels
- C. Channels
- D. Moving Average Indicators
- E. Forex robots and Algorithmic Trading

### **5.6 Meta Trader 4**

- A. Opening a Demo Account**
- B. Navigating MetaTrader 4**

### **5.7 Calculating Risks the SMART way**

- A. How to calculate pip value**
- B. How to Calculate Forex Risks**

## **6. Commodity**

## **7. Crypto Currencies**

- Cryptocurrencies, Wallets, Exchanges & Investment Topics We Will Cover
  - What Are the Problems with Traditional Currencies?
  - Why Cryptocurrencies Exist & How they Address Currency Problems
  - How Governments Increase the \$ Supply (Explains Why They Dislike Cryptos)
  - Wallets Intro. + Exercise on Creating a Paper Cryptocurrency Wallet
  - Additional Cold and Hot Wallet
  - Introduction to Blockchain
  - Introduction to 10 Cryptocurrencies
  - What Are the Biggest Mistakes New Investors Make in Cryptocurrencies?
  - Current & Maximum Supply # & Date of Max Supply of the Crypto
  - Long-Term When Coming Up with Target Prices
  - How to Buy Bitcoin
  - Ethereum Introduction
  - How to make your own Crypto-Currency
-